

News Release

FOR IMMEDIATE RELEASE

SOUTHWESTERN SCALE OFFICIALLY ACQUIRES WEIGHING EQUIPMENT DESIGN AND MANUFACTURING RIGHTS FROM PALFINGER USA

Phoenix, Arizona (February 16, 2023) – Southwestern Scale Co., Inc. and Palfinger USA, LLC have finalized an agreement that has resulted in Southwestern Scale's acquisition of the design and manufacturing rights of the PALFINGER USA Weighing Equipment Vehicles product segment.

The transition of the Weighing Equipment Vehicles design and manufacturing rights has been already been executed, with the product line set to be relaunched in March. PALFINGER USA has finalized all current and existing equipment orders, while honoring all warranty obligations for equipment sold and delivered prior to the transfer to Southwestern Scale Co., Inc.

Per the agreement between the two companies, Palfinger USA has now officially exited the Weighing Equipment business and will continue to focus on the sales of PALFINGER's core products, including the best-in-class PALFINGER brand of knuckle boom cranes, material handling cranes, truck mounted forklifts, and PAL Pro Mechanics Bodies and telescopic Service Cranes.

Southwestern Scale Co., Inc. will pursue continuation of providing the Weighing Equipment Vehicles product segment to the market.

In a statement released with the announcement, Roger Dumont, CEO of Southwestern Scale Co., Inc. said "For over 30 years, from Tiffin Loader Crane to now Palfinger USA, the highest level of quality has been engineered and built into every piece of Heavy Capacity Testing Equipment. In addition, there are individuals at Palfinger USA who have worked in the fabricating and assembly of these pieces of equipment for decades, and I wanted to personally thank them for their workmanship and attention to detail."

He added "I look forward to the next chapter with Southwestern Scale Company, and it's 75 years of history, continuing this legacy building the same quality equipment for years to come."

The parties announced in October that they had entered into a definitive agreement for this acquisition.

About Southwestern Scale Company Inc.

Established in 1948, Southwestern Scale Co., Inc. is the only full-service weighing scale company in the Southwestern United States. The locally owned and operated business, led by the second generation of ownership since inception, services, manufactures, and delivers a wealth of industrial and commercial-grade scales for any industry or operation. For more information about the company, visit [swscale.com/about](https://www.swscale.com/about).

Media Contact:
info@swscale.com
602-243-3951